

# Memory Jogger

**1. Who owns or has owned a business of any kind**

**2. Who makes more than \$200,000 per year**

**3. Who does network/direct marketing already**

4. Who is money motivated

5. Who is influential

6. Who enjoys being around high energy people

7. Who quit their job or is out of work

8. Who is already wealthy

9. Your friends

10. Your brothers and sisters

11. Your parents

12. Your cousins

13. Your children

14. Your aunts and uncles

15. Your spouse's relatives

16. Who you went to school with

17. Who works with you

18. Who is retired

19. Who works part-time

20. Who you like most

21. Who was laid off

22. Who purchased a new home

23. Who answers classified ads

24. Who runs personal ads

25. Who gave you a business card

26. Who works at night

27. Who delivers pizza to your home

28. Who sells Avon or Mary Kay

29. Who sells Tupperware

30. Who wants freedom

31. Who likes team sports

32. Who is a fund-raiser

33. Who watches TV often

34. Who works on cars

35. Who likes political campaigns

36. Who are social networkers

37. Who is in the military

38. Who do your friends know

39. Who is your dentist

40. Who is your doctor

41. Who will help you

42. Who works for the government

43. Who is unemployed

44. Who attends self-improvement seminars

45. Who is dissatisfied with their job

46. Who reads books on success

47. Your children's friends parents

48. Who was your boss

49. Your parents friends

50. Who you've met while on vacation

51. Who waits on you at restaurants

52. Who cuts your hair

53. Who does your nails

54. Who does your taxes

55. Who works at your bank

56. Who is on your holiday card list

57. Who is in retail sales

58. Who sells real estate

59. Who is a teacher

60. Who services your car

61. Who repairs your house

62. Who manages your apartments

63. Who has children in college

64. Who likes to dance

65. Who sold you your car

66. Who you met at a party

67. Who likes to buy things

68. Who you've met on a plane

69. Who does volunteer work

70. Who has two jobs

71. Who has been in network marketing

72. Who needs a new car

73. Who wants to go on vacation

74. Who works too hard

75. Who was injured at work

76. Who lives in your neighborhood

77. Who is your boss

78. Who delivers your mail

79. Who is concerned about the environment

80. Who calls you at work

81. Who delivers your paper

82. Who handles your gardening

83. Who watches your children

84. Who attends your church

85. Who is unhappy with their income

86. Who you met through friends

87. Who tailors your clothes

88. Who sells cosmetics

89. Who bags your groceries

90. Who wants a promotion

91. Who exercises

92. Who is a vegetarian

93. Who plays sports

94. Who is wealthy

95. Who enjoys traveling

96. Who has lots of friends

97. Who belongs to the Chamber of Commerce

98. Who likes to gamble

99. Who loves to have fun

100. Who haven't you listed yet